

**ROSS VALLEY FIRE DEPARTMENT  
STAFF REPORT**

For the meeting of November 08, 2017

**To:** Board of Directors  
**From:** Captain Craig Dow  
**Subject:** Sale of the 1995 Pierce All Wheel Steer (AWS) Type 1 Fire Engine

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**RECOMMENDATION:**

For the Board to approve staff recommendation to sell the 1995 Pierce All Wheel Steer (AWS) Type 1 fire engine (E22), to Foss Volunteer Fire Department for the sum of \$10,000.

**BACKGROUND:**

Engine 22 is a 1995 Pierce All Wheel Steer (AWS) Type 1 fire engine that was purchased for \$230,000.00. In September of 2016, after more than 20 years of service the fire engine was removed from service and the Board approved marketing the fire engine through Brindlee Mountain Fire Apparatus. Brindlee specializes in fire apparatus sales. Brindlee is well known and respected nationwide for selling used fire apparatus and is one of the world's largest used fire truck sales and service companies.

**DISCUSSION:**

In September of 2016, the fire engine was advertised for sale with a listing price of \$42,500. In January of this year, after no offers or inquiries, the price was reduced to \$25,000. After another 5 months, we received two inquiries and no offers; the price was then reduced to \$19,000. In October, we received an offer of \$10,000 from the Foss Volunteer Fire Department.

Foss is a small town in western Oklahoma with a population of 55 residents. They are 100% volunteer, with 12 firefighters. The Department covers 60 plus square miles including 10 miles of interstate. Their annual budget is \$36,000, which covers the cost for maintenance, fuel, and equipment.

Conclusion: Staff is recommending that we accept the offer of \$10,000. This is the only offer received in over a year of marketing the fire engine. The market is saturated with used fire engines. As the engine sits, routine maintenance is still required and things are likely to begin failing. The engine is being stored outside due to limited space at all our fire stations.

**FISCAL IMPACT:**

The sale would require a payment of 10% (\$1,000) to Brindlee Mountain Fire Apparatus for marketing the fire engine. The cost of transporting the engine to Foss, Oklahoma will be paid by The Foss Volunteer Fire Department. The net income to Ross Valley Fire Department after the sale is \$9,000.